



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1752607
Solicitation Description: Addendum 2: Starlink Satellite Internet Service
Proc Type: Agency Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-08-27 10:30	SR 0803 ESR08262500000001311	1

VENDOR
VS0000003180
GRANITE TELECOMMUNICATIONS LLC

Solicitation Number: ARFQ 0803 DOT2600000008
Total Bid: 19578.11999999999898136593401 **Response Date:** 2025-08-26 **Response Time:** 07:20:02
Comments: Not Applicable.

FOR INFORMATION CONTACT THE BUYER
James F Moffatt
304-414-0815
james.f.moffatt@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Starlink Performance Antenna Kit (Gen 3) or equal	6.00000	EA	1499.000000	8994.00

Comm Code	Manufacturer	Specification	Model #
43221711			

Commodity Line Comments: Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:

Starlink Performance Antenna Kit (Gen 3) or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Starlink Performance Pipe Adaptor Kit or equal	6.00000	EA	120.000000	720.00

Comm Code	Manufacturer	Specification	Model #
43221711			

Commodity Line Comments: Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:

Starlink Performance Pipe Adaptor Kit or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Activation Fee per kit (optional)	6.00000	EA	949.990000	5699.94

Comm Code	Manufacturer	Specification	Model #
43221711			

Commodity Line Comments: Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:
Activation Fee per kit (optional)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Set-Up Fee per Kit (optional)	6.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43221711			

Commodity Line Comments: The Set up Fee per kit is included.
Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:
Set-Up Fee per Kit (optional)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Shipping and Handling per Kit (optional)	6.00000	EA	249.990000	1499.94

Comm Code	Manufacturer	Specification	Model #
43221711			

Commodity Line Comments: Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:
Shipping and Handling per Kit (optional)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Annual Business Data Service Plan 1 TB	6.00000	EA	444.040000	2664.24

Comm Code	Manufacturer	Specification	Model #
83111602			

Commodity Line Comments: Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:
Annual Business Data Service Plan with monthly data allocation of (1) One Terabyte (TB) per kit.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Annual Satellite Internet Service Technical Support	6.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
83111602			

Commodity Line Comments: Annual Satellite Internet Service Technical Support per kit is included.
Granites proposed pricing was completed in the USD (\$) currency metrics.
Proposed pricing will be valid to State of West Virginia for ninety (90) days after submission.
Granites Starlink pricing is Month to Month.
Granites proposed pricing includes all surcharges & fees.
Granites proposed pricing does not include estimated tax metrics.
Starlink installation pricing includes: (1) a basic site survey of up to 2 hours on-site, if necessary; and (2) actual Starlink installation of up to 3 hours on-site including travel up to 50 miles.
Additional time on-site will be charged at a rate of \$99.99 per hour and invoiced in 30-minute increments.
Customer may elect to self-install without additional charge.
For Starlink installations needed to occur on an expedited basis (within 5 business days), Granite may charge expedited installation fees.
Additional Accessory charges will apply for any additional services or equipment that may be necessary to complete the installation, such as a pole mount accessories or extended cabling.
Starlink standard configuration, testing, and shipping (ground) rates are \$249.99 per device.
In the event that an underlying carrier or supplier substantially alters the amounts charged to Granite for any Services being provided to the Customer, Granite reserves the right to propose different rates to the Customer.

Extended Description:

Annual Satellite Internet Service Technical Support per kit