



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2051109
Solicitation Description: Open-End Contract of Printers for WVDOT
Proc Type: Agency Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-09-24 10:30	SR 0803 ESR09242600000003206	1

VENDOR
VC0000101635
ROBERT J YOUNG COMPANY LLC

Solicitation Number: ARFQ 0803 DOT2700000019
Total Bid: 115957
Response Date: 2026-09-24
Response Time: 09:39:24
Comments:

FOR INFORMATION CONTACT THE BUYER
Kristine E James
304-558-0408
kristy.e.james@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	HP OfficeJet Pro 9125E All-in-One Printer or equal	100.00000	EA	1159.570000	115957.00

Comm Code	Manufacturer	Specification	Model #
43212100			

Commodity Line Comments: Proposing HP Color LaserJet Enterprise MFP X47635f.

Extended Description:

HP OfficeJet Pro 9125E All-in-One Printer or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	2 Year Warranty or Better	100.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81111818			

Commodity Line Comments: 1-year HP manufacturer warranty is included in printer cost. This warranty covers hardware components and manufacturing malfunctions under normal use, including parts and labor expenses, for 12 months from the date of purchase.
If preferred, a service and supply agreement is also available through RJ Young, covering parts, labor, and toner for \$70/per thirty minutes of travel plus a cost of \$140.00 per hour plus a cost of \$0.0216 per B/W impression and \$0.108 per color impression.

Extended Description:

2 Year Warranty or Better

REQUEST FOR QUOTE # ARFQ 0803 DOT2700000019

OPEN-END CONTRACT OF PRINTERS

Prepared for

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION

Submitted on

SEPTEMBER 24, 2026



Prepared by

Paul Koontz

Account Executive II

Paul.Koontz@rjyoung.com

(681) 489-0057 Ext: 3051

RJ Young Company, LLC

909 Iowa Street • Salem, VA 24153

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Company Qualifications

Since 1955, RJ Young (RJY) has been a trusted business partner in the Southeast, helping municipalities, educational systems, and businesses alike achieve maximum efficiency and productivity with the latest technology and award-winning service. Headquartered in Nashville, TN, RJY is the largest privately held dealer and the second-largest independent dealer of its kind in the United States, having been recognized by numerous publications for our commitment to excellence and standout **We Make It Right™** guarantee. Our physical presence reaches 11 states across 29 branch locations.

As an industry leader, our buying power brings the highest level of support and priority service to entities of all sizes and sectors. RJY proudly maintains a personalized level of support while providing the most cutting-edge technology solutions. Our ongoing commitment to developing and retaining top talent ensures our partnership adds strategic value to West Virginia Department of Transportation (WVDOT).

Between cost savings, preventative maintenance, and post-sale account management, our experts bring ease to your process improvement, change management, green initiatives, and day-to-day workflow efficiency. As business needs shift, RJY reliably assesses, consults, and implements adjustments to keep the solutions aligned with WVDOT's goals.

RJ Young

909 Iowa Street
Salem, VA 24153
www.rjyoung.com
(540) 389-4400



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We Make It Right™ Guarantee

RJY's signature **We Make It Right™ Guarantee** is simple. If you are not happy with our equipment, service, supplies, billing – anything – let us know and we'll make it right, right away. Standing by this philosophy holds ourselves accountable to delivering superior, comprehensive experience and cost savings while easing your agency's day-to-day workflows, efficiency, green initiatives, and full coverage process improvement and change management.



Mission Statement & Core Values

RJY's mission is to solve customer challenges using innovative technology solutions and services while having a positive impact on the lives of our team members and throughout our communities.

The following core values guide how we serve our clients, support our teams, and deliver excellence in everything we do:

- ✓ **Integrity** – Do the right thing.
- ✓ **Service** – Serve others.
- ✓ **Accountability** – Take ownership.
- ✓ **Empathy** – Show grace.
- ✓ **Excellence** – Demand greatness.



Solution Offerings



Copiers, Printers, & Scanners

The technology small to enterprise-level businesses rely on for daily imaging needs.



Interactive Displays

Enhance meetings, remote learning, and more with network and touch-screen interactive display solutions.



Security Cameras & Access Control

Limitlessly smart, scalable, and simple hardware and physical security solutions your team can count on.



Document Management Systems

Everyday business documents and files are stored, organized, and managed in a digital format.



Production Print Solutions

Maintain complete control of image quality, color, paper, stock, bindery, speed, deadline, and volume for your in-house print projects.



Unified Business Communications

VoIP and collaboration platforms that keep your teams connected and productive.



Wide Format Printing

Create high-quality print pieces in-house with wider printing capabilities.



Mail Solutions

Paper folders, pressure sealers, and mailing optimization technology simplify your mailings.



Superior Service

Customers



26,000
contracted
customers



88,961
devices
under Management



4.3
billion impressions
under management



122,392
completed service calls

Employees

9.5
years
average service
technician tenure

7.5
years
average employee
tenure at RJ Young



8,400 hours
technicians spent
training in 2025

Service



79.8%
calls resolved
on 1st technician visit



69%
help desk
resolution rate



91%
Customer
Retention Rate



93.15%
Net Promoter Score



59 seconds
average customer care
response time



33 minutes
average help desk
response time



3:52 minutes
average service call
response time



1.18 hours
average repair hours



Certificate of Insurance



CERTIFICATE OF LIABILITY INSURANCE

RJYOUNG-01

HSMALL

DATE (MM/DD/YYYY)
09/17/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER License # 1298 Hub International Mid-South 3011 Armory Drive Suite 250 Nashville, TN 37204	CONTACT NAME: Heidi Small PHONE (A/C, No, Ext): (615) 687-2940 FAX (A/C, No): (615) 687-2820 E-MAIL ADDRESS: heidi.small@hubinternational.com
INSURER(S) AFFORDING COVERAGE	
INSURER A: The Phoenix Insurance Company 25623	
INSURER B: Travelers Property Casualty Company of America 25674	
INSURER C: The Travelers Indemnity Company of America 25666	
INSURER D:	
INSURER E:	
INSURER F:	

INSURED

R J Young Company, LLC
730 Freeland Station Road
Nashville, TN 37228

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☒ PRO ☒ LOC ☐ OTHER:		H6304X017311PHX26	1/1/2026	1/1/2027	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPIOP AGG \$ 2,000,000 TOTAL AGGREGATE \$ 10,000,000
B	AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY		810C226794	1/1/2026	1/1/2027	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$
B	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☒ RETENTION \$ 10,000		CUP4X10514A26-J3	1/1/2026	1/1/2027	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N/A	UB-4X096715-26-J3-G	1/1/2026	1/1/2027	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Subject to all the terms, conditions, exclusions and definitions of the above referenced policies as issued by the carrier(s).

General Liability: The following forms are included, when required by written contract, and prior to loss:
 - Blanket Additional Insured for Persons Or Organizations For Ongoing Operations, form CG D4 17 02 19.
 - Blanket Additional Insured for Persons Or Organizations For Completed Operations, form # CG D2 46 04 19.
 - Blanket Additional Insured is also included for Vendors, Mortgagees, Assignees, Successors Or Receivers, form CG D4 17 02 19.
 - Blanket Waiver of Right Of Recovery By Written Contract Or Agreement, form CG D4 17 02 19.
 SEE ATTACHED ACORD 101

CERTIFICATE HOLDER The West Virginia Department of Transportation 1900 Kanawha Blvd. E. Building 5, Room A-016 Charleston, WV 25305	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	--

ACORD 25 (2016/03)

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RFQ Number 0803
DOT2700000019
RFP Title Open-Ended Contract
of Printers
Page Number 9

AGENCY CUSTOMER ID: RJYOUNG-01

HSMALL

LOC #: 1



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Hub International Mid-South		License # 1298	NAMED INSURED R J Young Company, LLC 730 Freeland Station Road Nashville, TN 37228
POLICY NUMBER SEE PAGE 1			
CARRIER SEE PAGE 1	NAIC CODE SEE P 1	EFFECTIVE DATE: SEE PAGE 1	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Description of Operations/Locations/Vehicles:

- Primary & Non-Contributory is included for Additional Insured, form CG T1 00 02 19.
- Blanket 30 Day Notice of Cancellation to Others is included

Automobile Liability: The following forms are included, when required by written contract, and prior to loss:

- Blanket Additional Insured for any person or organization, form CA T3 53 08 17
- Blanket Waiver of Subrogation, form CA T3 53 08 17
- Primary/Noncontributory is included when assumed under an insured contract per form CA T4 74 08 17
- Blanket 30 Day Notice of Cancellation to Others is included

Workers Compensation: The following forms are included, when required by written contract, and prior to loss:

- Blanket Waiver Transfer of Rights of Recovery Against Other to Us (Waiver of Subrogation) is included per form WC 00 03 13 (00).
- Blanket 30 Day Notice of Cancellation to Others is included

Umbrella Liability: The policy is follow form and provides excess limits over the scheduled underlying primary Commercial General Liability, Business Auto Liability, and Employers Liability policy limits, subject to the Umbrella policy terms, conditions and exclusions.

Named Insured Includes: Velocity1 Technologies LLC

ACORD 101 (2008/01)

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909 Iowa Street
Salem, VA 24153
www.rjyoung.com
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W-9

RFQ Number 0803
DOT2700000019
RFP Title Open-Ended Contract
of Printers
Page Number 10

Form **W-9**
(Rev. March 2024)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer
Identification Number and Certification**
Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)
Robert J Young Company LLC

2 Business name/disregarded entity name, if different from above.
RJ Young Company LLC

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only **one** of the following seven boxes.
☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate
☒ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) **C**
Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.
☐ Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) **N/A**
Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) **N/A**
(Applies to accounts maintained outside the United States.)

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions ☐

5 Address (number, street, and apt. or suite no.). See instructions.
730A Freeland Station Rd

6 City, state, and ZIP code
Nashville, TN 37228

7 List account number(s) here (optional)

Requester's name and address (optional)
PO Box 306412
Nashville, TN 37230-6412

Part I Taxpayer Identification Number (TIN)
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.
Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
[] [] [] - [] [] [] []
or
Employer identification number
6 2 - 0 7 6 0 1 8 2

Part II Certification
Under penalties of perjury, I certify that:
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.
Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here **Signature of U.S. person** *Jessica Tinsley* **Date** 01/01/2026

General Instructions
Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.
What's New
Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.
New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).
Purpose of Form
An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

Cat. No. 10231X Form **W-9** (Rev. 3-2024)

RJ Young
909 Iowa Street
Salem, VA 24153
www.rjyoung.com
(540) 389-4400



Prepared by
Paul Koontz
Account Executive II
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(681) 489-0057 Ext: 3051

Reseller Authorization Letter

HP Amplify Membership Certificate

Effective November 1, 2025 to October 31, 2026.

Company Legal Name: Robert J. Young Company, LLC (3-HSE4-17029)
Company DBA Name: Robert J. Young Company, LLC

is a member of the HP Amplify Partner Program with the following designation(s):

HP Amplify Power Partner

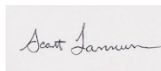
LF Design Solutions

Service Delivery Authorized Partner

Managed Print Services

Kobi Elbaz

Kobi Elbaz
SVP & General Manager, Global Channel, Sales
Innovation & Operations

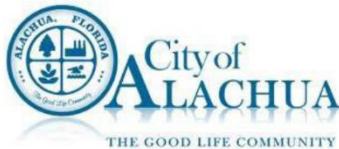
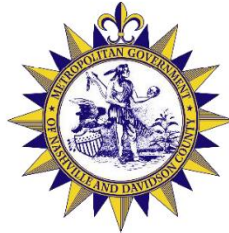


Scott Lannum
Interim North America Managing Director
North America



Vendor Experience

RJY proudly supports an array of agencies with a broad range of technology solutions. The organizations below represent a sampling of our partners.



Imaging Partners



Designated Contact

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Paul Koontz, Account Executive II

(Printed Name and Title)

909 Iowa Street, Salem, VA 24153

(Address)

(681) 489-0057 Ext: 3051 / NA

(Phone Number) / (Fax Number)

Paul.Koontz@rjyoung.com

(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; ; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the Vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

Robert J. Young Company, LLC (dba RJ Young)

(Company)

(Signature of Authorized Representative)

Timothy Podskoc, Regional Sales Director

(Printed Name and Title of Authorized Representative)

September 21, 2026

(Date)

(706) 686-4051 / NA

(Phone Number) (Fax Number)



Specifications

REQUEST FOR QUOTATION Desktop Printers

SPECIFICATIONS

1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Department of Transportation, Information Technology Division, to establish an open-end contract for Printers.

2. DEFINITIONS: The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.

2.1 “Contract Item” or “Contract Items” means the list of items identified in Section 3.1 below and on the Pricing Pages.

2.2 “Pricing Pages” means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.

2.3 “Solicitation” means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

3. GENERAL REQUIREMENTS:

3.1 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

3.1.1 HP OfficeJet Pro 9125e All -in-One Printer or equal

3.1.1.1 Shall print a minimum of 35 pages per minute.

3.1.1.2 Shall function with print, copy, scan and fax or better.

3.1.1.3 Shall provide two (2) years total onsite warranty that includes accidental damage protection or better.



REQUEST FOR QUOTATION
Desktop Printers

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Pages: Vendor should complete the Pricing Pages by providing a total cost for the Contract Items being requested. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should type or electronically enter the information into the Pricing Pages to prevent errors in the evaluation.

5. ORDERING AND PAYMENT:

5.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

5.2 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Delivery Time: Vendor shall deliver standard orders to WVDOT Information



REQUEST FOR QUOTATION
Desktop Printers

Technology Division 1900 Kanawha BLVD E, BLD. 5 RM-720, Charleston WV 25305 within [10] working days after the orders are received.

- 6.2** orders are received. Vendor will deliver emergency orders within 2 working days after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.
- 6.3 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.4 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.
- 6.5 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.6 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.



REQUEST FOR QUOTATION
Desktop Printers

7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.
- 7.2.4 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.



REQUEST FOR QUOTATION
Desktop Printers

- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Paul Koontz, Account Executive
Telephone Number: (681) 489-0057 Ext: 3051
Fax Number: N/A
Email Address: Paul.Koontz@rjyoung.com



Service and Support

Technicians Response Times

Our core service initiative includes technicians who are vocationally exceptional, encourage superior communication, and understand customer needs. RJY technicians will communicate with WVDOT staff to enhance workflows based on machine capabilities and provide an enjoyable, hassle-free experience for end users.

RJY's service level agreement (SLA) guarantees a **4-hour response time**. Upon completing each service call, the technician logs the number of copies made on device. These copies appear as credits on the next invoice, ensuring you aren't charged copies you didn't use.

All RJY technical personnel are factory-trained and certified in the imaging product lines we represent. For ongoing training and development, we employ two full-time, factory-certified trainers who keep our 160+ technical staff members fully versed on the evolving technology solutions released by our manufacturers.



2 Hour
average
response time



4 Hour
guaranteed
response time



70% of Calls
resolved on
1st Tech Visit



Employee Screening Process

All RJY employees are physically located and authorized to work in the United States. We employ professionals who possess valid documentation and work authorization as required by applicable federal laws and regulations.

As part of our pre-employment screening process, all employees undergo background checks conducted by First Advantage, a nationally recognized provider of employment screening services. Background screenings may include, as applicable and permitted by law, a Social Security Number trace, county criminal record searches, motor vehicle record checks, sex offender registry searches, and nationwide criminal database searches.

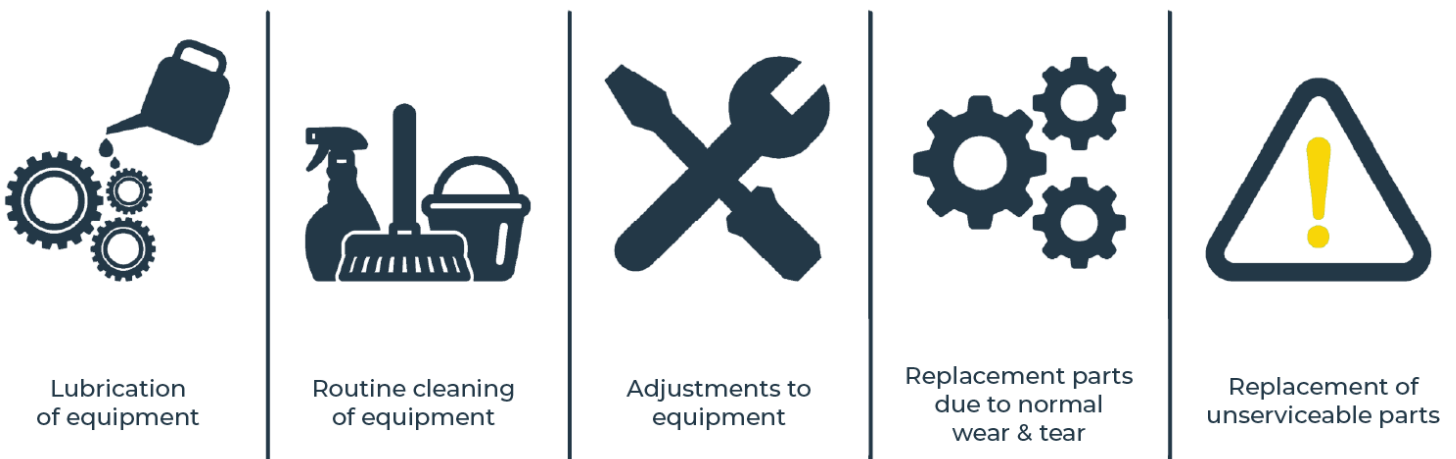
Additionally, all employees are required to successfully complete a pre-employment drug screening. Employees may also be subject to reasonable suspicion or other drug testing as permitted by applicable law and company policy.

RJY is committed to maintaining the highest standards of integrity, security, and professionalism for our clients. Our technicians will always present clear identification in the form of RJY-branded clothing and an ID badge. The exterior of their service vehicle will feature our brand as well.



Preventive Maintenance

RJY incorporates preventative and predictive maintenance service approaches. Our technicians are incentivized to minimize customer downtime. During each visit, machines are cleaned and adjusted as part of our commitment to comprehensive preventative maintenance. In conjunction with preventative and predictive maintenance operations, RJY's emphasis on exceptional end-user training further minimizes call frequency.



Help Desk

RJY's Help Desk assists in the minimization of end-user downtime through monitoring machine performance and call avoidance intervention. Monitoring software can automatically alert our team to potential failures, giving us the chance to proactively tackle end user disruptions.

Each month, the team answers more than 1,000 calls addressing issues related to input and output RJY devices. Hardware and software specialists can remote into an end user's desktop to efficiently assist with print/scan-related problems and, if needed, venture into application support for connected devices.



Account Management

For your convenience, a service call or supply order may be placed by:

- Calling our Customer Care team at **800-347-1955**
- Emailing our Customer Care team at CustomerCare@RJYoung.com
- Submitting the request online via your **ePass™ customer portal** (available 24/7)
- Initiating a Live Chat at www.rjyoung.com

 Chat With Us!

The status of your service call or supply order is viewable at any time on RJY's ePass™ customer portal. If requested, WVDOT will have the option to receive automated service notifications. These notifications may be sent to an email address upon service call entry, call arrival, call completion, etc.



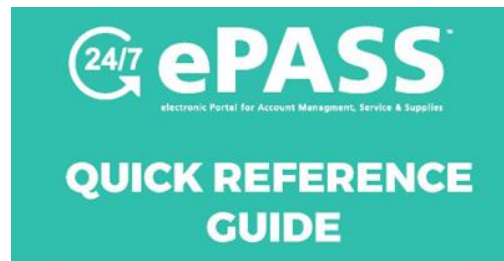
An equipment ID is required to place service calls and supply orders. This ID number can be found on the RJY-branded ID tag affixed to the front of the machine.



ePASS™ Customer Portal

Our ePASS™ Customer Portal gives you the flexibility to manage your account on your terms—anytime, anywhere. With 24/7 access, you can place a supply order in seconds, submit a service request that routes directly to the technician, enter meter readings, and view invoices with convenient payment options—all in one streamlined workspace designed to make your day easier. You can also check the status of your service calls and supply orders.

We're committed to equipping our customers with practical tools that simplify day-to-day operations. ePASS™ is a convenient resource designed to facilitate the quickest response while keeping you in control, informed, and working more efficiently.



Access frequently used functions
for your account by going to
RJYoung.com/ePASS
or calling 800-347-1955.



SERVICE CALL

Place service request and
check service status.



ORDER SUPPLIES

Order supplies and
check supply order status.



METER READING

Submit equipment
meter readings online.



PAY INVOICES

See invoices and pay
online 24/7.



Equipment Specifications



Product guide

HP Color LaserJet Enterprise MFP X47635 Printer Series

Enterprise performance in a compact design

Empower small work teams to get more done with enterprise printing performance, professional color quality and speed. Simple fleet management and advanced security keeps users productive and simplifies IT operations.



Stay productive with
enterprise level
performance



Simplify IT operations
with seamless fleet
control



Protect what matters
with the most secure
printers¹



Save energy and help
reduce waste

RJ Young

909 Iowa Street
Salem, VA 24153
www.rjyoung.com
(540) 389-4400



Prepared by

Paul Koontz

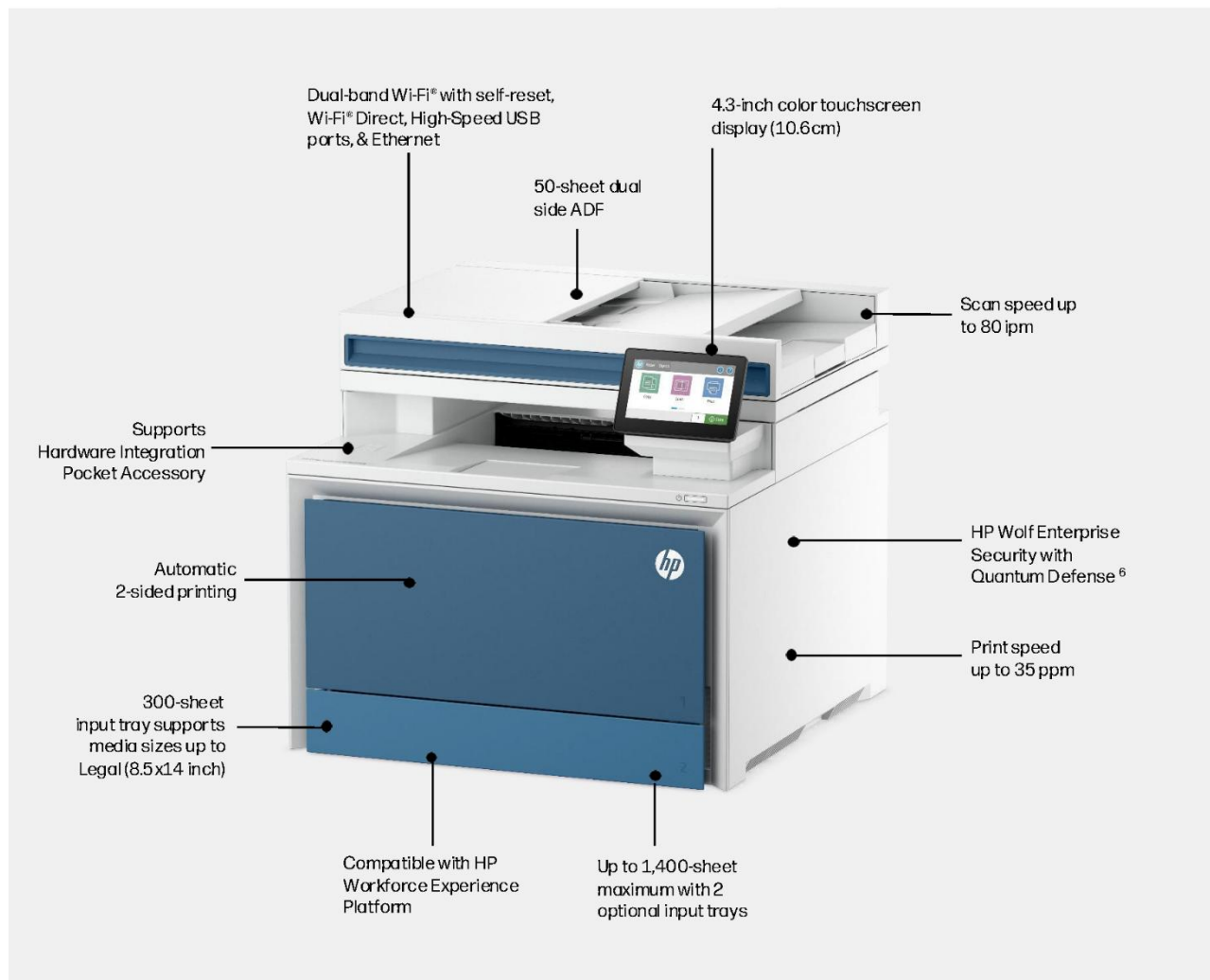
Account Executive II

Paul.Koontz@rjyoung.com

(681) 489-0057 Ext: 3051



HP Color LaserJet Enterprise MFP X47635 Walkaround



HP Color LaserJet Enterprise MFP X47635 Series Comparison



HP Color LaserJet
Enterprise MFP X47635f

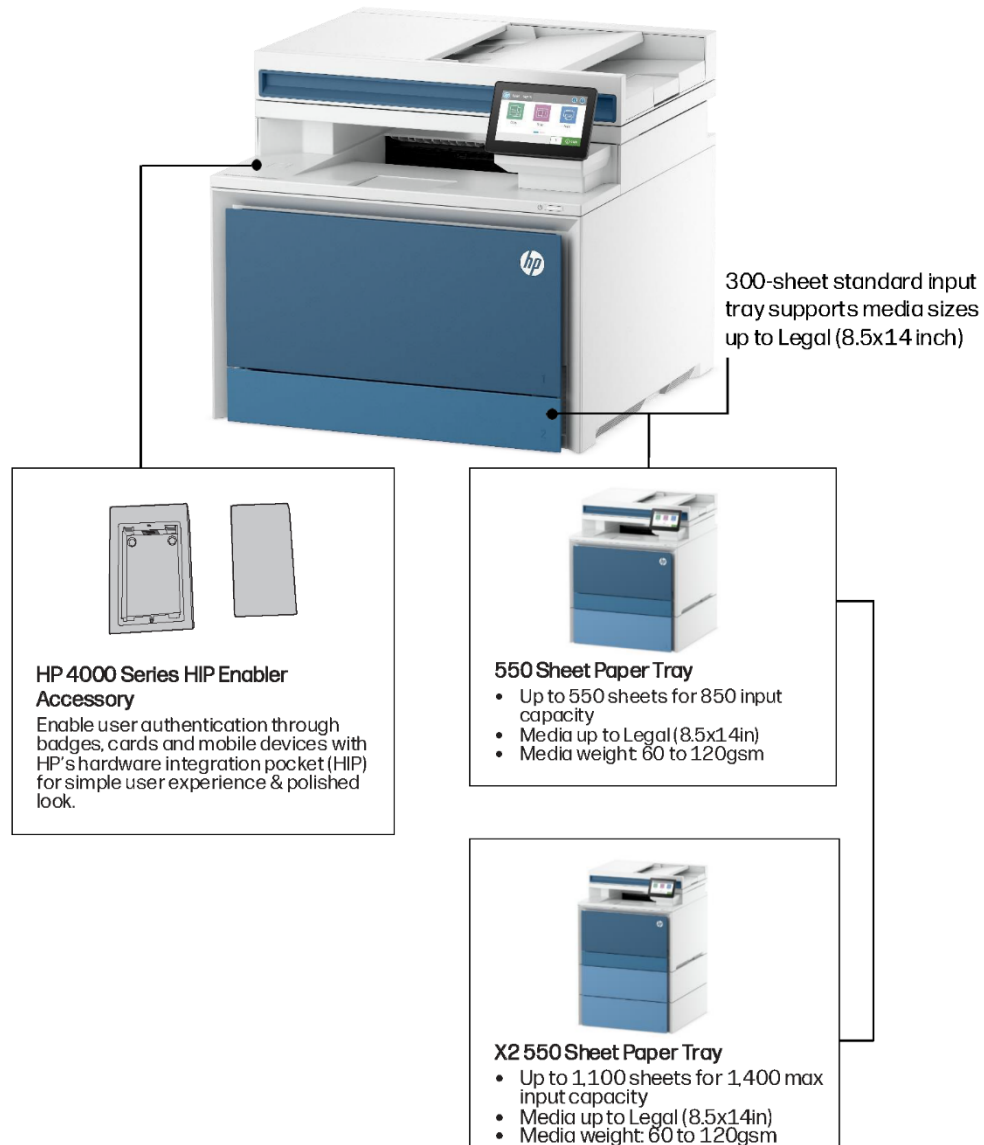


HP Color LaserJet
Enterprise MFP X47635fw

Model	HP Color LaserJet Enterprise MFP X47635f	HP Color LaserJet Enterprise MFP X47635fw
Product Number	67Q07A	67Q08A
Functions	Print, Scan, Copy, Fax	Print, Scan, Copy, Fax
Print speed (Letter/A4) ²	35/33 ppm	35/33 ppm
Scan speed ³	33 ppm simplex/66 ipm duplex (color) 40 ppm simplex/80 ipm duplex (mono)	33 ppm simplex/66 ipm duplex (color) 40 ppm simplex/80 ipm duplex (mono)
Auto 2-sided printing	Yes	Yes
Connectivity	USB, Ethernet	USB, Ethernet, Dual-Band Wi-Fi 6, Bluetooth
Control panel	4.3" Color Touchscreen	4.3" Color Touchscreen
Input capacity (std/max)	300/1,400	300/1,400
Memory and Storage	4GB RAM, 32GB eMMC	4GB RAM, 32GB eMMC
RMPV ⁴	Up to 4,200	Up to 4,200
Key Solutions	Searchable PDF HP Editable OCR (w/ license) HP Smart Device Services HP Workforce Experience Platform ⁵	Searchable PDF HP Editable OCR (w/ license) HP Smart Device Services HP Workforce Experience Platform ⁵
Workpath enabled	No	No
Extensibility	HP FutureSmart, OXPd support	HP FutureSmart, OXPd support



Accessories Configuration



Accessory Description	Accessory SKU#
550 Sheet Paper Tray	BV1G1A
HP 4000 Series HIP Enabler Accessory	CD1R8A



Accessories

Accessory Type	Accessory SKU #	Accessory Description
SA	B5L31A	HP Foreign Interface Harness
WIFI	8FP31A	HP Jetdirect LAN Accessory
ACCESSIBILITY	478C2A	HP Printing Voice Assistant
GOV	CC543B	HP SmartCard NIPRNet Solution for US Government
GOV	F8B30A	HP SmartCard SIPRNet Solution for US Government
WIFI	9R1U0A	HP JetDirect 3200w Wifi 6 Bluetooth Wireless Accessory
HIP Adapter	CD1R8A	HP Enterprise 4000 HIP Enabler Accessory
Paper Tray	BV1G1A	HP LaserJet 550 Sheet Paper Tray
Paper Tray	BV1G2A	HP LaserJet 550 Sheet Grey Paper Tray*
SIM	2NJ29B	HP SIM for Secure Mifare
SIM	Y7C07B	HP SIM for Secure HID
License	BK5S6AAE	HP Editable OCR A4
Card Reader	35H11B	HP HID Mob Acc Mifare DES Fire Keystroking Reader
Card Reader	Y7C05B	HP HIP2 Keystroke Reader
Card Reader	4QL32A	HP Legic Secure USB Reader
Card Reader	X3D03B	HP USB Card Reader
Card Reader	4QL32B	HP Legic Secure USB Reader
Card Reader	BT1T9B	This HP Legic Keystroke reader



Data sheet | HP Color LaserJet Enterprise MFP X47635 Printer series

HP Color LaserJet Enterprise MFP X47635 Printer series Technical specifications

Model	HP Color LaserJet Enterprise MFP X47635fw printer		HP Color LaserJet Enterprise MFP X47635fw printer
Product number	67Q07A		67Q08A
AIO functions	Print, copy, scan, fax		
Print			
Print speed ^{12, 13}	First page out Letter: As fast as 5.9 sec Black; As fast as 6.5 sec Color; First page out A4: As fast as 6.1 sec Black; As fast as 6.7 sec Color; Letter: Up to 35 ppm Black; Up to 35 ppm Color; A4: Up to 33 ppm Black; Up to 33 ppm Color; 2-sided Letter: Up to 31 ipm Black; Up to 31 ipm Color; 2-sided A4: Up to 29 ipm Black; Up to 29 ipm Color; Print speed (Landscape, A5): Up to 60 ppm Black; Up to 60 ppm Color	First page out Letter: As fast as 7.5 sec Black; As fast as 8.5 sec Color; First page out A4: As fast as 7.7 sec Black; As fast as 8.7 sec Color; Letter: Up to 35 ppm Black; Up to 35 ppm Color; A4: Up to 33 ppm Black; Up to 33 ppm Color; 2-sided Letter: Up to 31 ipm Black; Up to 31 ipm Color; 2-sided A4: Up to 29 ipm Black; Up to 29 ipm Color; Print speed (Landscape, A5): Up to 60 ppm Black; Up to 60 ppm Color	
Print resolution	Black (normal): Up to 1200 x 1200 dpi Color (normal): Up to 1200 x 1200 dpi		
Print technology	Laser; Print resolution technology: HP ImageREt 2400, Fine Lines (1200x1200 dpi), Quickview (300x300 dpi)		
Print cartridges number	Toner cartridges may or may not be included based on configuration choices		
Standard print languages	HP PCL 6, HP PCL 5, HP PostScript level 3 emulation, native PDF printing (v.1.7), Apple AirPrint™		
Printer smart software features	Standard: Searchable PDF; Optional: Editable OCR (with license [BK556AAE] only); Apple AirPrint™, Mopria-certified, Open Extensibility Platform, FutureSmart Firmware, Instant-on Technology, HP Auto-On/Auto-Off Technology, Easy Access USB, Two-Sided Printing, 4.3-in (10.92 cm) ColorGraphics Display (CGD) with touchscreen; rotating (adjustable angle) display, print multiple pages per sheet (2, 4, 6, 9, 16), collation, watermarks, store print jobs, print preview		
Printer management	HP Printer Administrator Resource Kit for the HP Universal Print Driver (Driver Configuration Utility - Driver Deployment Utility - Managed Printing Administrator); HP Embedded Web Server; HP Insights/ WXP; HP Security Manager; HP Advanced; HP Command Center; HP Smart Device Services (SDS); HP Web JetAdmin		
Scan			
Scan type / Technology	Type: Flatbed, ADF; Technology: Contact Image Sensor (CIS); Twain version: Version 2.1		
Scan resolution	Hardware: Up to 600 x 600 dpi; Optical: Up to 600 dpi		
Scan file format	JPEG; TIFF; MTIFF; XPS; PDF; PDF/A; High-Compression PDF; High-Compression PDF/A; Searchable PDF (OCR); Searchable PDF/A (OCR); High-Compression Searchable PDF (OCR); High-Compression Searchable PDF/A (OCR); TEXT (OCR); Unicode TEXT (OCR); RTF (OCR); HTML (OCR); Optional with license CSV (OCR); Open Office XML (.docx, .xlsx, .pptx)		
Scan input modes	Front-panel scan, copy, email, or file buttons; HP Scan software; and user application via TWAIN or WIA		
Scan Size	ADF: 8.5 x 14 in Maximum; 4.1 x 5.8 in Minimum; Flatbed: 8.5 x 11.7 in		
Scan speed ¹⁴	Up to 40 ppm/80 ipm (b&w), up to 33 ppm/66 ipm (color) Letter; Up to 39 ppm/78 ipm (b&w), up to 32 ppm/64 ipm (color) A4; Duplex: Up to 80 ipm (b&w), up to 66 ipm (color) Letter; Up to 78 ipm (b&w), up to 64 ipm (color) A4		
Scanner advanced features	Searchable PDF/A (OCR); Searchable PDF (OCR); XPS; MTIFF; JPG; PDF/A; TIFF; PDF		
Bit depth / Grayscale levels	24-bit / 256		
Digital sending standard features	Scan to OneDrive; Scan to Job Storage; Scan to email; Scan to network folder; Scan to USB drive; Scan to FTP; scan to fax; local address book; automatically detect color/mono; high compression pdf; image adjustments (darkness, contrast, background cleanup, sharpness); optimize text/picture; content orientation; scan mode (book, 2-sided); erase edges, auto page crop; job build, image preview; blank page suppression, automatically straighten; Optional: Editable OCR (With License)		
Copy			
Copy speed ¹⁵	Letter: Up to 35 cpm Black; Up to 35 cpm Color; A4: Up to 33 cpm Black; Up to 33 cpm Color; First copy out Letter: As fast as 7.5 sec Black; As fast as 8.5 sec Color; First copy out A4: As fast as 7.7 sec Black; As fast as 8.7 sec Color; 2-sided Letter: Up to 31 ipm Black; Up to 31 ipm Color; 2-sided A4: Up to 29 ipm Black; Up to 29 ipm Color		
Copy resolution	Color (text and graphics): Up to 600 x 600 dpi		
Maximum Number of Copies	Up to 9999 copies		
Copier resize	25 to 400%		
Copier settings	Two-sided copy; Black; Color; Watermark; Stamps; Image overlay; Scan mode (book, 2-sided ID); Reduce/Enlarge; Image shift; Original Size; Paper selection; Booklet; Content orientation; Image adjustment; optimized text/picture (auto); Edge Erase; Collation; Blank page suppression; Automatically straighten		
Fax			
Fax speed ¹¹	Up to 33.6 kbps (maximum); 14.4 kbps (default) / Letter: 3 sec per page		
Fax resolution	Black (best): Up to 300 x 300 dpi; Black (standard): 203 x 98 dpi		
Fax smart software features	Stored faxes; Fax archiving; Fax forwarding; Scale to fit; Fax addressbook; LAN/Internet fax; Fax number confirmation; Holiday fax schedule		
Fax Features	Fax memory: Dependent on the amount of available disk space; Auto fax reduction supported: Yes; Auto-redialing: Yes; Fax delayed sending: No; Distinctive ring detection supported: No; Fax forwarding supported: Yes; Fax phone TAM interface supported: No; Fax polling supported: Yes (poll to receive only); Fax telephone mode supported: No; Junk barrier supported: Yes, as blocked fax numbers; Maximum speed dialing numbers: Up to 1000 numbers; PC interface supported: Yes, software not included; Remote retrieval capability supported: No; Telephone handset supported: No		
Connectivity			
Standard connectivity	1 Fax; 1 Gigabit Ethernet 10/100/1000 Base-T network; 1 Hi-Speed USB 2.0 (device); 2 Hi-Speed USB 2.0 (host)	802.11a/b/g/n/ac/ax (2.4/5 GHz) Wi-Fi radio + BLE; 1 Fax; 1 Gigabit Ethernet 10/100/1000 Base-T network; 1 Hi-Speed USB 2.0 (device); 2 Hi-Speed USB 2.0 (host)	
Network capabilities	Yes, via HP Jetdirect Ethernet embedded print server (standard) which supports: 10Base-T, 100Base-Tx, 1000Base-T; 802.3az (EEE) support on Fast Ethernet and Gig Links; IPsec (standard); Dual Band 802.11a/b/g/n/ac/ax wireless networking (Standard); second Ethernet port (Optional); Microsoft Universal Print (MUP) support		
Wireless capability	Optional, Dual Band Wireless Station and Wi-Fi Direct Functionality available via optional HP Jetdirect 3200w Wi-Fi 6 BLE/Wireless Accessory 9R1U0A	Standard, Dual band Wireless Station and Wi-Fi Direct functionality via embedded Wi-Fi 6 BLE/Wireless Module	



Data sheet | HP Color LaserJet Enterprise MFP X47635 Printer series

HP Color LaserJet Enterprise MFP X47635 Printer series Technical specifications

Model	HP Color LaserJet Enterprise MFP X47635 printer	
Product number	67Q07A	HP Color LaserJet Enterprise MFP X47635fw printer
Mobile printing capability	Apple AirPrint™; Mopria™ certified	Wi-Fi® Direct Printing; Apple AirPrint™; Mopria™ certified
Memory	Standard: 4 GB DDR4; Maximum: 4 GB	
Processor speed	Dual Core (1.4 GHz)	
Storage	Standard: 32 GB eMMC Hard disk: Not available	
Duty cycle (monthly) ¹⁴	Letter: Up to 100,000 pages; A4: Up to 100,000 pages; Recommended monthly page volume: 1600 - 4200 pages	
Paper handling	Standard: 50-sheet multipurpose tray, 250-sheet input tray, 50-sheet Automatic Document Feeder (ADF); Up to 300 sheets; Up to 15 envelopes; Maximum: Up to 1,440 sheets (with 2 Optional 550-sheet trays)	
Input	Up to 150 sheets Standard; Maximum: Up to 150 sheets	
Output	Automatic (default)	
Duplex Options	Automatic (default)	
Auto document feeder capacity ²	Standard, 50 sheets; Duplex ADF scanning: Yes, single pass duplex scanning	
Envelope feeder	No	
Standard paper trays	Standard: 2; Maximum: 4	
Media types	Paper (bond, brochure, colored, glossy, letterhead, photo, plain, preprinted, prepunched, recycled, rough), postcards, labels, envelopes	
Media weight	Tray 1: 16 to 47 lb bond (up to 52 lb with HP Color laser glossy photo papers); Tray 2: 16 to 43 lb bond (up to 47 lb with postcards, up to 52 lb with HP Color laser glossy photo papers); optional Tray 3: 16 to 43 lb bond (up to 47 lb with postcards, up to 52 lb with HP Color laser glossy photo papers); optional Tray 4: 16 to 43 lb bond (up to 47 lb with postcards, up to 52 lb with HP Color laser glossy photo papers); Automatic duplex: 16 to 43 lb	
Media sizes	Tray 1: letter, legal, executive, statement, oficio 8.5 x 13, 4 x 6, 3 x 5, 5 x 7, 5 x 8, envelope (No. 9, No. 10, Monarc); Custom: 3 x 5 to 8.5 x 14 in; Tray 2: letter, legal, executive, statement, oficio 8.5 x 13, 4 x 6, 5 x 7, 5 x 8, envelope (No. 9, No. 10, Monarc); Custom: 3.86 x 5.83 to 8.5 x 14 in Optional Tray 3: letter, legal, executive, statement, oficio 8.5 x 13, 4 x 6, 5 x 7, 5 x 8; Custom: 3.94 x 5.83 to 8.5 x 14 in; Optional Tray 4: letter, legal, executive, statement, oficio 8.5 x 13, 4 x 6, 5 x 7, 5 x 8; Custom: 3.94 x 5.83 to 8.5 x 14 in	
Media Sizes Custom	Tray 1: 3 x 5 to 8.5 x 14 in; Tray 2, optional Tray 3, optional Tray 4: 3.99 x 5.82 to 8.5 x 14 in; Duplex (all trays): 5.82 x 5.82 in to 8.5 x 14 in	
Dimensions (W x D x H)	16.6 x 15.1 x 17.2 in; 421 x 384 x 437 mm; Maximum: 16.6 x 24.8 x 36.0 in (printer fully opened); 421 x 631 x 916 mm (printer fully opened)	
Weight	~45 lb; ~20.4 kg	
What's in the box ⁴	HP Color LaserJet Enterprise MFP X47635 printer; HP Black Original LaserJet Introductory Toner Cartridge (~2,300 pages); HP Cyan, Magenta, Yellow Original LaserJet Introductory Toner Cartridges (~2,000 pages each); Power Cord, Hardware Install Guide, Regulatory Hyer, Warranty Card (Japan, Brazil, Indonesia, Australia/New Zealand, Argentina, China)	
Page yield (set-up/inbox cartridges)	Toner cartridge presence and/or yield may vary based on configuration choices	
Replacement cartridges ⁶	HP Black Managed Original LaserJet Toner Cartridge (~10,000 pages) W9230MC; HP Cyan Managed Original LaserJet Toner Cartridge (~8,000 pages) W9231MC; HP Yellow Managed Original LaserJet Toner Cartridge (~8,000 pages) W9232MC; HP Magenta Managed Original LaserJet Toner Cartridge (~8,000 pages) W9233MC	
Warranty features	One-year, next-business-day, onsite warranty. Warranty and support options vary by product, country and local legal requirements.	
Energy star certified	Yes	
Ecolabels ⁷	EPEAT Certified Canada; EPEAT Certified Australia; EPEAT Certified India; EPEAT Certified US; CECP; IT ECO Declaration; Blue Angel; SEPA; Taiwan Green Mark; KOECO; ENERGY STAR® certified; Vietnam MEPS; Korea MEPS; Japan PC Green Label	
Sustainable impact specifications	EPEAT® registered; ENERGY STAR® certified; Contains post-consumer recycled plastic	
Control panel	4.3 in (10.92 cm) Color Graphics Anti-Glare Display (CGD) Touchscreen with Adjustable Angle Display	
Display	4.3 in Color Graphics Anti-Glare Display (CGD) with touchscreen (480 x 272)	
Software included	No software solutions are included in the box only on http://support.hp.com	
Fonts and typefaces	105 internal TrueType fonts scalable in HP PCL, 92 internal scalable fonts in HP PostScript Level 3 emulation (Euro symbol built-in); Internal Unicode Fonts (Andale Mono World Type); 2 internal Windows Vista 8 Fonts (Calibri, Cambria); additional font solutions available via third-party flash memory cards; HP LaserJet Fonts and IPDS Emulation available at http://www.hp.com/go/laserjet/fonts	
Compatible operating systems	Windows 11 (64-bit and ARM64); Windows 10 (32-bit, 64-bit and ARM64); Android; iOS; macOS 14 Sonoma; macOS 15 Sequoia; macOS Tahoe v26; Linux: Debian 10; Linux: Debian 11; Linux: Elementary 6P; Linux: Fedora 31; Linux: Fedora 32; Linux: Fedora 33; Linux: Fedora 34; Linux: Fedora 35; Linux: Unuxmint 20.1; Linux: Unuxmint 20.2; Linux: ManjaroLinux 20.2; Linux: ManjaroLinux 21.0.7; Linux: Mxlinux 21; Linux: OpenSuse 15.1; Linux: OpenSuse 15.2; Linux: OpenSuse 15.3; Linux: RHEL 7; Linux: RHEL 8; Linux: Ubuntu 20.04; Linux: Ubuntu 20.10; Linux: Ubuntu 21.04; Linux: Ubuntu 21.10; Linux: Zorin 15; Linux: Zorin 16; Chrome OS	
Compatible network operating systems	Windows Server 2016 64-bit; Windows Server 2019 64-bit; Windows Server 2022 64-bit; Windows Server 2025 64-bit; Citrix; SAP	
Power ¹⁰	Power supply type: Internal (Built-in) power supply; Power supply required: 110-volt input voltage: 100 to 127 VAC (+/- 10%), 60 Hz (+/- 3 Hz); 220-volt input voltage: 220 to 240 VAC (+/- 10%), 50/60 Hz (+/- 3 Hz) (Not dual voltage, power supply varies by part number with # Option code identifier); Power consumption ⁹ : 584 watts (active printing), 21.9 watts (ready), 0.72 watts (sleep), 0.08 watts (auto-off/manual-on), 0.08 watts (manual off); Typical electricity consumption (TEC) number: 0.340 kWh/Week (Blue Angel); 0.360 kWh/Week (Energy Star 3.0)	
Acoustics ¹⁵	Acoustic power emissions: 6.1 B(A)	
Operating environment	Operating temperature range: 50 to 90.5°F; Recommended operating temperature: 59 to 80.6°F; Storage temperature range: -4 to 104°F; Operating humidity range: 10 to 80% RH; Recommended operating humidity range: 30 to 70% RH	
Security management	Identity management: Role Based Access Control (RBAC) Walk-up and Remote Access; Admin PW Protected EWS and Remote Access, Self-signed Certificate; Encrypted passwords; Personal on-device user accounts; Account Lockout (time-based); Kerberos AuthN; LDAP authentication; 1000 user PIN codes; Optional HP and 3rd party passwordless, MFA solutions (e.g., badge readers); Protected Access (embedded) end user passwordless MFA for Microsoft® Entra ID; Proximity card reader, single sign-on, smart card. Network protection: IPsec/firewall with Certificate; Elliptic Curve Cryptography (ECC, EC-based certificates); Pre-Shared Key; Kerberos AuthN; Web Jetadmin fleet proxy; 802.1X (EAP-PEAP; EAP-TLS); SNMPv3; HTTPS with Server Certificate Validation; Certificate Provisioning and CA support; Access Control List. Data privacy and protection: Storage Encryption; Encrypted PDF & Email (uses PPS 140 validated crypto libraries from Microsoft®); SSL/TLS 1.2, TLS 1.3 support (HTTPS); Encrypted Credentials; Secure encrypted print support via UPD; Device protection: Continuous malware monitoring; HP SureStart with Quantum Resistant BIOS firmware integrity checking, POC protection, and self-healing recovery; Allowlisting code validation (DLLs, EXEs, etc.) at time of use; Memory Shield hardware-enforced Runtime Intrusion Detection and Control Flow Integrity with self-healing recovery; AI-powered Connection Inspector network behavior anomaly detection with self-healing recovery; Trusted Platform Module 2.0; Configurable Service PIN; EU RED, UK PSTI, Australia Cybersecurity Act 2024 compliant; Embedded VPN (select HP Enterprise models); Wi-Fi security: WPA Enterprise; Security lock slot; USB host port disablement; Hardware integration pocket (HIP); Testing, Validation, Common Criteria Certification; NIST security checklist; Supply Chain Security ISO/IEC 20243 Certifications. Fleet security management: HP Security Manager policy and device certificate management; fleet firmware vulnerability assessment; Compatible with Device Security Syslog Messages processed and accessible in SIEM tools; HP Workforce Experience Platform Support (select models); Original HP Enterprise Cartridge Security.	

8



Country of origin	Made in Thailand
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Data sheet | HP Color LaserJet Enterprise MFP X47635 Printer series

Footnotes

Series at a glance

¹ HP Security is now HP Wolf Security. Security features vary by platform, please see product data sheet for details. HP's most advanced embedded security features are available on HP Managed and Enterprise devices with HP FutureSmart firmware 4.5 or above. Claim based on HP review of 2024 published features of competitive in-class printers. Only HP offers multiple security features that automatically detect, stop, and recover from attacks with a self-healing reboot in alignment with NIST SP 800-199 guidelines for device cyber resiliency. For a list of compatible products, visit hp.com/go/PrintersThatProtect. For more information, visit: hp.com/go/PrinterSecurityGains.

² Measured using ISO/IEC 24734, excludes first set of test documents. For more information, see <https://www.hp.com/go/printerclaims>. Exact speed varies depending on the system configuration, software application, driver, and document complexity.

³ Scan speeds measured from ADF. Actual processing speeds may vary depending on scan resolution, network conditions, computer performance, and application software.

⁴ HP recommends that the number of pages per month of imaged output be within a stated range for optimum device performance, based on factors including supplies replacement intervals and device life over an extended warranty period, the lowest monthly volume shown is based on 60-month usage and the highest 24-month usage.

⁵ HP LaserJet X47635 series has the ability to be managed by HP Workforce Experience Platform.

⁶ Based on HP's internal analysis of business printers with preinstalled encryption, authentication, malware protection, post-quantum digital signature, and initial BIOS firmware integrity protection with automatic self-healing recovery finding that no other in-class printers implement a quantum-resistant cryptographic scheme to protect the integrity of the BIOS and firmware as of March 2025.

Technical specifications

¹ Scan speeds measured from ADF. Actual processing speeds may vary depending on scan resolution, network conditions, computer performance, and application software.

² 80 g/m² paper

³ First Copy Out from Ready and Simplex Copy Speed measured using ISO/IEC 29183, Duplex Copy Speed measured using ISO/IEC 24735, excludes first set of test documents. For more information see <https://www.hp.com/go/printerclaims>.

Exact speed varies depending on the system configuration, software application and document complexity.

⁴ For yield information on the cartridge(s) included with your printer, see <http://www.hp.com/to/eryield>. Yield values measured in accordance with ISO/IEC 19798 and continuous printing. Actual yields vary considerably based on images printed and other factors.

⁵ Power requirements are based on the country/region where the printer is sold. Do not convert operating voltages. This will damage the printer and void the product warranty.

⁶ Declared yield based on ISO/IEC 19798 and continuous printing. Actual yields vary considerably based on images printed and other factors. For details see <http://www.hp.com/toner/eryield>

⁷ BPEAT* registered where applicable. BPEAT registration varies by country. See <http://www.epeat.net> for registration status by country.

⁸ Memory not expandable.

⁹ Power requirements are based on the country/region where the printer is sold. Do not convert operating voltages. This will damage the printer and void the product warranty. Energy Star value typically based on measurement of 115 V device and 230 V for Blue Angel.

¹⁰ Typical Electricity Consumption (TEC) rating represents the typical electricity consumed by a product during 1 week, measured in kilowatt-hours (kWh).

¹¹ Based on standard ITU-T test image #1 at standard resolution. More complicated pages or higher resolution will take longer and use more memory.

¹² Measured using ISO/IEC 24734, excludes first set of test documents. For more information see <https://www.hp.com/go/printerclaims>. Exact speed varies depending on the system configuration, software application, driver, and document complexity.

¹³ Measured using ISO/IEC 24734 Feature Performance Test, excludes first set of test documents. For more information see <https://www.hp.com/go/printerclaims>. Exact speed varies depending on the system configuration, software application, driver, and document complexity.

¹⁴ Duty cycle is defined as the maximum number of pages per month of imaged output. This value provides a comparison of product robustness in relation to other HP LaserJet or HP Color LaserJet devices, and enables appropriate deployment of printers and MFPs to satisfy the demands of connected individuals or groups.

¹⁵ Simplex Printing A4 at 33 ppm.



Exhibit A – Pricing Page

Exhibit A

Exhibit A - Pricing Page				
Open-End Contract of Printers for WVDOT				
Specifications Reference	Description	Estimated Quantity	Unit Cost	Extended Price Total
3.1.1	HP OfficeJet Pro 9125e All-in-One Printer or equal Proposing HP Color Laser Jet Enterprise MFP X47635f	100	\$ 1,159.57	\$ 115,957.00
3.1.1.3	2 Year Warranty or Better	100	See Below	See Below
	1-year HP manufacturer warranty is included in printer cost. This warranty covers hardware components and manufacturing malfunctions under normal use, including parts and labor expenses, for 12 months from the date of purchase.			
	If preferred, a service and supply agreement is also available through RJ Young, covering parts, labor, and toner for \$70/per thirty minutes of travel plus a cost of \$140.00 per hour plus a cost of \$0.0216 per B/W impression and \$0.108 per color impression.			
Grand Total				\$ 115,957.00

*The quantities listed in this pricing page are estimates provided. They do not represent a commitment or guarantee by the vendor to purchase any specific quantity of goods. Actual quantities ordered may vary, higher or lower, based on the agency's needs.



State of West Virginia Agency Request for Quote Office Equipment Form

	State of West Virginia Agency Request for Quote Office Equip.
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Proc Folder: 2051109		Reason for Modification:	
Doc Description: Open-End Contract of Printers for WVDOT			
Proc Type: Agency Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-10	2026-09-24 10:30	ARFQ 0803 DOT2700000019	1

BID RECEIVING LOCATION
PROCUREMENT DIVISION DIVISION OF HIGHWAYS BLDG 6 RM 340A 1900 KANAWHA BLVD E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: VC0000101635 Vendor Name : Robert J. Young Company, LLC (dba RJ Young) Address : 730A Street : Freeland Station Road City : Nashville State : TN Country : United States of America Zip : 37228 Principal Contact : Paul Koontz, Account Executive II Vendor Contact Phone: (681) 489-0057 Extension: 3051

FOR INFORMATION CONTACT THE BUYER		
Kristine E James 304-558-0408 kristy.e.james@wv.gov		
Vendor Signature X 	FEIN# 62-0760182	DATE September 21, 2026

All offers subject to all terms and conditions contained in this solicitation



ADDITIONAL INFORMATION

THE WEST VIRGINIA DEPARTMENT OF TRANSPORTATION - PROCUREMENT DIVISION - SOLICITATION OF AN OPEN-END CONTRACT OF PRINTERS FOR INFORMATION TECHNOLOGY DIVISION - PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO DOTPROCUREMENTTECHQUES@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS.

*****NOTICE*****

WE DO NOT ACCEPT EMAIL BIDS
MUST USE ONE THE FOLLOWING TO SUBMIT A BID:

- * UPLOAD TO OASIS
- * HAND DELIVERY
- * MAIL IN HARD COPY
- * FAX TO 304-558-0047

MAKE SURE YOU DOWNLOAD ALL INFORMATION - THE COMPLETE SOLICITATION - PRICING PAGES - SIGN THE PAGES THAT NEED SIGNED

PLEASE NOTE THAT TO BE AWARDED THIS CONTRACT YOU WILL NEED TO BE A REGISTERED VENDOR WITH WV STATE PURCHASING, AND COMPLIANT WITH SEVERAL AGENCIES SUCH AS THE WVSOS, TAX DEPARTMENT, WORKER'S COMPENSATION, AND UNEMPLOYMENT INSURANCE.

INVOICE TO				SHIP TO			
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720				DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720			
CHARLESTON		WV		CHARLESTON		WV	
US				US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	HP OfficeJet Pro 9125E All-in-One Printer or equal	100.00000	EA	\$1,159.57	\$115,957.00

Comm Code	Manufacturer	Specification	Model #
43212100	HP	Color LaserJet Enterprise MFP	X47635f

Extended Description:

HP OfficeJet Pro 9125E All-in-One Printer or equal



INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	2 Year Warranty or Better	100.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81111818	HP	Color Laser Jet Enterprise MFP	X47635f

Extended Description:
2 Year Warranty or Better [Please see below for warranty information.](#)

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Technical Questions Due at 10:00am ET	2026-09-16

[1-year HP manufacturer warranty is included in printer cost. This warranty covers hardware components and manufacturing malfunctions under normal use, including parts and labor expenses, for 12 months from the date of purchase.](#)

[If preferred, a service and supply agreement is also available through RJ Young, covering parts, labor, and toner for \\$70/per thirty minutes of travel plus a cost of \\$140.00 per hour plus a cost of \\$0.0216 per B/W impression and \\$0.108 per color impression.](#)

